

## The Farmers Coop of Hanska

*E-Newsletter*  
June 2018

1929-2018  
89 Years!



### **FCH Board Members:**

Brad Portner  
-President

Randy Aschenbrenner  
-Vice President

Mark Fischer  
-Secretary/Treasurer

Gerald Grathwohl  
-Director

Richard Wurtzberger  
-Director

Tim Miller  
-Director

Matt Sues  
-Director



Work life in the local coop is always a mixture of mixture of good news and sometimes not so good news. We went into the spring agronomy season late and appeared we were going to have spreading, spraying and NH3 application all happening at the same time. Well, that is what happened but at the end of the day the agronomy department got the job done in a timely manner and from what I understand no one had to wait more than a day and a half to get service as long as their field was dry enough. Unfortunately, the spray season has been hampered by the wet weather and although we were ready to service you Mother Nature just wouldn't let it happen. Many thanks to the entire agronomy team, employees from other departments and seasonal team members for a job well done! And, Thanks to our loyal customers who continue to put their trust in us.

We have loaded two trains destined for the Pacific Northwest in the last month. After a working out a few kinks the second train went very well and planning on the next one going equally as well. The rail market seems to be coming back into being more competitive this year and you'll see by our bid structure that we will be incenting deliveries to our train shuttle location in New Ulm. Please give Scott, Karen or Emily a call to discuss our marketing strategies and new free price later option.

We have a roof issue with one of our Hanska bins that prevents us from using it. This may temporarily cause us to alter incoming corn deliveries until we can make more room. We are working with the insurance company so we can get the repairs started. Nothing goes fast when working with insurance companies it seems.

May financials are showing that your coop is performing better than last year and if it holds up until year end we will have two straight years of improved performance. Mother Nature hasn't helped our June agronomy income but we can't dwell on the uncontrollable.

Work on the feasibility study with Farmward Coop is continuing and we should have more to tell you very soon. The communication and cooperation of everyone involved has gone very well.



Dallas has started summer fill program. Give Jen A call for price and Propane orders. 507-439-6015.

Petroleum Products have soften a bit since spring. I suggest watching prices for your fall needs, fill or contract your diesel gallons.

We have special prices for 2,000 and 1,000 gallon tanks .

Thanks for your continued business!



Most likely by the time you read this we will have loaded our 2<sup>nd</sup> train out of New Ulm. We currently have one more besides this one and are looking at possibly doing some more in the near future.

With summer coming upon us and the increase in temperature it is good idea to keep an eye on your grain in your bins. We have been hearing reports of moisture levels higher than we would want them to be and also some grain starting to heat up in the country side.

USDA was out with their report on Tuesday June 12<sup>th</sup>. Ending stocks for both corn and beans on old crop and new crop came in lower than average trade guesses giving some recovery to the market after the recent sell off.

We continue to offer many different marketing contracts that can help you out. Give us a call and we would be more than happy to help you find one that works best for you. Thanks for your continued support!!!!



Summer is finally here and the C-store is stocked with all your summer needs. We have ice, cold drinks, coolers, bait, bug sprays and sunscreen. If you think it is too hot to cook, order a Hunt Bros pizza to your liking for only \$9.99. For Diamond Rewards members June specials are Best Maid cookies 2/\$1.00 and pints of Polka Dot milk 2/\$2.00. July specials include any size coffee or cappuccino for only 99 cents, and all Hot-n- Ready breakfast sandwiches 2/\$5.00. If you aren't a rewards member stop by the C-store and sign up, it's

free and is easy to join! Don't forget about our Premium Non-oxygenated fuel for all your recreational vehicles and small engines. Be safe and have a great summer!!



Summer is here, I will be out scouting as we head into this next stage of the growing season. If you find any concerns or issues with your fields specifically you'd like looked at please contact me. I am willing and ready to help you throughout this growing season.

Currently we have some very water logged fields that are affecting our crops. Replants are right around the corner. If you will need seed from any of our seed partners (Gold

Country, Stine, Croplan, Federal Hybrids) for this please reach out in advance so are able to have everything that you need.

Something new that I'd like to offer out, is we at the Farmer's Coop of Hanksa have partnered with Climate Fieldview to bring more technology to your farm. Climate FieldView is offering an excellent promotion currently. If you are interesting in using technology on your farm this a great tool to start with. Climate FieldView can be utilized through planning season, planting season, growing season and harvest season. For more information about this excellent program please contact me.

Melanie Woodford

507-318-0992



Feed commodity prices have slid to near contract lows over the last month. The dynamic price movement of corn, soybean meal and distillers grains have opened some opportunities to forward contract feed and changed the relative cost of protein and energy in livestock diets. These changing feed costs together with the unique challenges of summertime feeding underscore the importance of working with your nutritionist to optimize feed formulation.

Summer heat and humidity are tough on livestock feed intakes. Feed strategies like limiting feed fiber to lower digestion heat production and adding high energy supplements to the

diet can help maintain gains during periods of heat stress. Neutraceuticals, electrolytes and enzymes may also benefit feed intake. Lack of adequate amounts of clean, fresh water will reduce feed intake and slow gains. Water should be tested for high mineral levels and water lines, cups and tanks cleaned as needed to ensure water quality.

Management practices can help livestock cope with summer heat. Air movement from fans or natural ventilation help cool and freshen air. Mistlers or sprinklers used with fans keep animals cooler through evaporation. Biting flies and insects can make the situation worse. Integrated pest management (IPM) combines pest control through insecticides applied to facilities and directly on the livestock, feed through larvacides, physical control and environment management. Multiple but smaller meals help keep feed fresh and encourage higher feed intake especially for high moisture feeds. Feed and water stations positioned to take advantage of shade will encourage animals to spend more time at the feeders. Preservatives help prevent feed from heating and spoiling during hot weather.

Nicollet County Pork Producers are hosting a "Shoot Out" July 18<sup>th</sup> at the River Ridge Gun Club. Participants can sharpen their aim shooting sporting clays and enjoy the company of fellow livestock enthusiasts over an evening meal. Contact Kyle Compart (507)676-1237 or our Mankato feed office at (507) 354-4103. Registration deadline is July 9<sup>th</sup>.

Low somatic cell count (SCC) is highly correlated to the safety and quality of milk. Congratulations to Trevor Kral, Kevin Braulick and Steve and Colleen Berscheit for being recognized for your outstanding performance as low SCC herds!

Lakeside Farm was recognized as one of the top performing pig nurseries by Holden Farms. Congratulations to Micade Thordson and crew for a job well done!



## OPEN HOUSE RETIREMENT PARTY!!!

Please join the Farmers Coop of Hanska in wishing Lance Sletta a Happy Retirement. Lance has dedicated over 45 years to the patrons of FCH.

Agronomy Office – Thursday June 28<sup>th</sup> 2018. 3-5pm. Cake and refreshments will be served.

